



Distributor's EDGE
877.887.EDGE (3343)
www.distributorsedge.com

Industrial Distribution

Distributor's EDGE Industry Profile



*"It is easier to be with a company who is **both your hardware and software support** so that when there's a problem within the system they have a **better ability to trouble shoot.**"*

-Marketing Manager Lena Epstein &
MIS Director Verna Leoni
Vesco Oil

How can Distributor's EDGE & SX.enterprise take Industrial Distributors to the next level?

In 2007, sales in the wholesale distribution industry surpassed \$4 trillion. While this number is extremely impressive, distribution is a massive industry composed of multiple industries facing unique demands, and Distributor's EDGE recognizes these individual obstacles. Based on our extensive experience and deep industry knowledge, we are prepared to help you face these continuously evolving challenges in the Industrial Distribution industry.

With SX.enterprise, the most balanced and agile technology solution on the market, you will see immediate and impressive returns on your investment. You will have the following capabilities, specific to your industry:

- ◆ Non-stock processing
- ◆ Back-order management
- ◆ Advanced inventory management
- ◆ Advanced warehouse management
- ◆ Integrated shipping solutions
- ◆ Integrated EDI

In addition to meeting needs specific to the Industrial Distribution industry, SX.enterprise automates the functions within the supply chain that are critical to all distributors, improving business processes, easing management decisions, and smoothing the flow of business commerce using applications in the following areas:

- ◆ Finance & Performance Management
- ◆ Operations
- ◆ Sales
- ◆ Supply Chain Integration

Check out how Vesco Oil, an Industrial Distributor, has benefitted from partnering with Distributor's EDGE and implementing SX.enterprise:



Want to learn how you can benefit from SX.enterprise? Contact us today at 877.887.EDGE (3343).

Distributor's EDGE is a composite of distribution professionals who serve Infor's SX.enterprise customer base. Regionally based throughout North America, Distributor's EDGE affiliates proudly serve more than 300 distribution companies with single or multi-branch locations in over 30 states and 5 countries. Offering over 100 years of distribution software expertise, Distributor's EDGE specializes in Business Consulting, Software Development, Technical Services, and Network and Infrastructure Design and Management.